

# Sales Representative - Job Description

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## Wholesale Cell Phones Distribution

TG Wireless is a leading distributor of quality technology products to businesses across the globe; we operate in an ethical, straightforward and focused manner, to bring vibrant growth and financial security to our team and our clients.

We place an emphasis on operating with integrity, and a passion for what we do, ensuring we provide suitable solutions for our clients, and with a team spirit of respect, support, and collaboration.

**Inside Tele-sales and account management representative for growing B2B wholesale wireless company.**

- Outbound calling to company provided leads.
- Serve customers products that meet customer's needs
- Enter orders and collect payment according to company guidelines and processes
- Maintain regular organized contact with existing clients and continuously develop client relationships
- Provide follow-up to customers to ensure overall satisfaction and loyalty
- Seek out new customer accounts and business growth opportunities.

### **Requirements:**

- 1+ years successful experience in sales
- Excellent written & verbal skills
- Proficient in Microsoft Office & Internet use.
- Excellent work ethic and team player
- Positive upbeat and confident attitude
- Ability to build long term customer relationships
- Technologically savvy, able to quickly learn new product information & industry terms+
- Bi-Lingual English a plus
- Local candidates only
- Compensation: Base Salary + Commission

**Hollywood – FL**

**Please send your resume to: [hr@tgwirelessgroup.com](mailto:hr@tgwirelessgroup.com)**